### 1. Slide 1 (Presentation Structure):

- o **Introduction**: Briefly introduce the project background to spark interest.
- o **Problem Statement**: Outline the problem background and market pain points.
- Main Content: Present the solution, current development status, future prospects, and challenges.
- Limitations: Identify any constraints and discuss future research or development directions.
- o **Conclusion**: Summarize the main points of the presentation.
- o Total Duration: 2 minutes.

#### 2. Slide 2 (Presentation Outline Overview):

- o Provide an overview of the presentation structure.
- Highlight key points of each section.
- o Optimize the audience's first impression.
- o Help the audience quickly grasp the key points of the presentation.

## 3. Slide 3 (Transition Phrases):

- Use phrases to guide the audience:
  - "Let's start with..."
  - "Next, we would like to discuss..."
  - "As mentioned earlier..."
  - "Now, let's continue..."

## 4. Slide 4 (Market Opportunity & Business Model):

- o Explain the target market and its needs, market size.
- o Showcase the unique selling points of the business model.
- Total Duration: 1 minute 30 seconds.

#### 5. Slide 5 (Gesture Techniques in Presentations):

- Explain how to use gestures to emphasize key points in the presentation (e.g., "Use gestures to highlight your market size").
- o Total Duration: 30 seconds.

#### 6. Slide 6 (Competitive Advantage & Image Relevance):

- Emphasize the project's competitive advantages, using charts to compare with market competitors.
- Remind the audience of the relevance between images and content; keep titles concise.

o Total Duration: 1 minute 30 seconds.

## 7. Slide 7 (Expectations & Team Introduction):

- o Present expectations and future plans, including charts and data.
- o Briefly introduce the core team's background.
- o Total Duration: 1 minute 30 seconds.

# 8. Slide 8 (Structured Persuasive Presentation):

- Use the point-reason-example-summary model to deliver a persuasive presentation and look to the future.
- o Avoid reading directly from the slides. (Do not over-rely on the PPT)
- o Interact with the audience rather than just reading the text on the slides.
- o Total Duration: 1 minute.

The total presentation duration should be **7-9 minutes**, ensuring that information is clearly conveyed for each section while allowing time for interaction and summarizing.